

January 27, 2020

To,
The Compliance Department,
BSE Limited,
P. f. Towers,
Dalal Street, Fort,
Mumbai - 400 001

The Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G
Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051
Symbol - CONTROLPR

Scrip Code – 522295

Sub: Presentation on Investor Meeting

Ref: Disclosure under Regulation 30 read with para A of part A of Schedule III of SEBI (Listing obligations and Disclosure Requirement Regulation, 2015

Please find enclosed herewith the Investor Presentation for the Conference Call with the Investors / Shareholders of Control Print Limited (the Company) fixed through Asian Markets Securities Private Limited (AMSEC) on **Monday, January 27, 2020 at 4.30 P.M.** on Q3FY20 of the Company.

Further, the said Presentation will be made available on Company's website at www.controlprint.com

This is for your information and record.

Yours sincerely,

For **Control Print Limited**



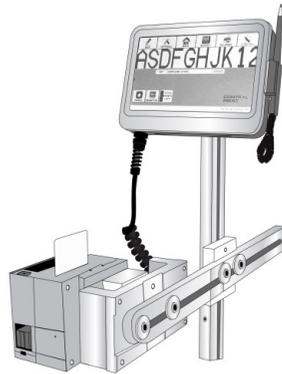
Rahul Khetry
Chief Financial Officer

INVESTOR PRESENTATION

January 27, 2020



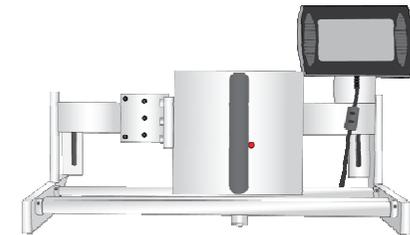
Continuous InkJet Printer



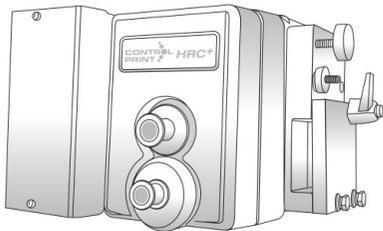
Thermal Inkjet Printer



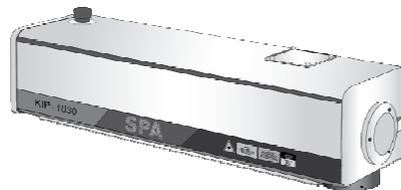
High-Resolution Printer



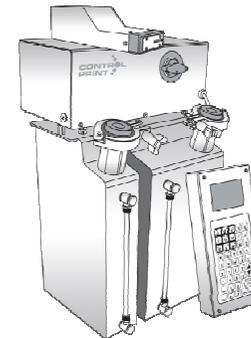
Thermal Transfer Overprinter



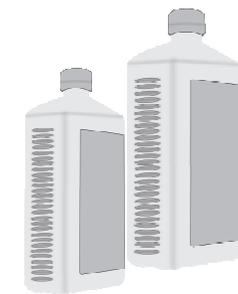
Hot Roll Coder



Laser Printer



Large Character Printer



Consumables

DISCLAIMER

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This document is strictly confidential and may not be copied, published, distributed or transmitted to any person, in whole or in part, by any medium or in any form for any purpose. The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.

This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

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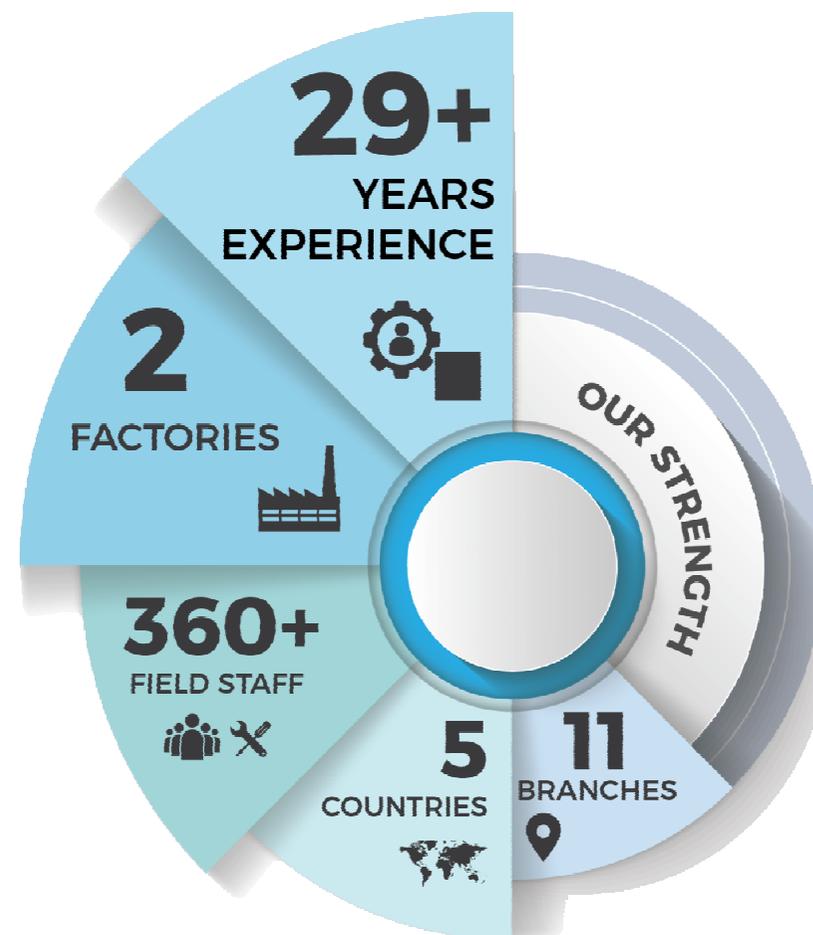
Download Latest Investor Presentation from below link

<https://www.controlprint.com/wp-content/uploads/Investor-Presentation.pdf>

COMPANY OVERVIEW

Control Print has over 29 years of operational experience in the Indian coding and marking industry. With over 360 field staff and two state of the art factories, we are India's strongest and most reliable partner to you our customers.

Our representatives tailor their purchase advice based on your needs as a customer. We are committed to ensuring that with Control Print you the customer will have one less thing to worry about.





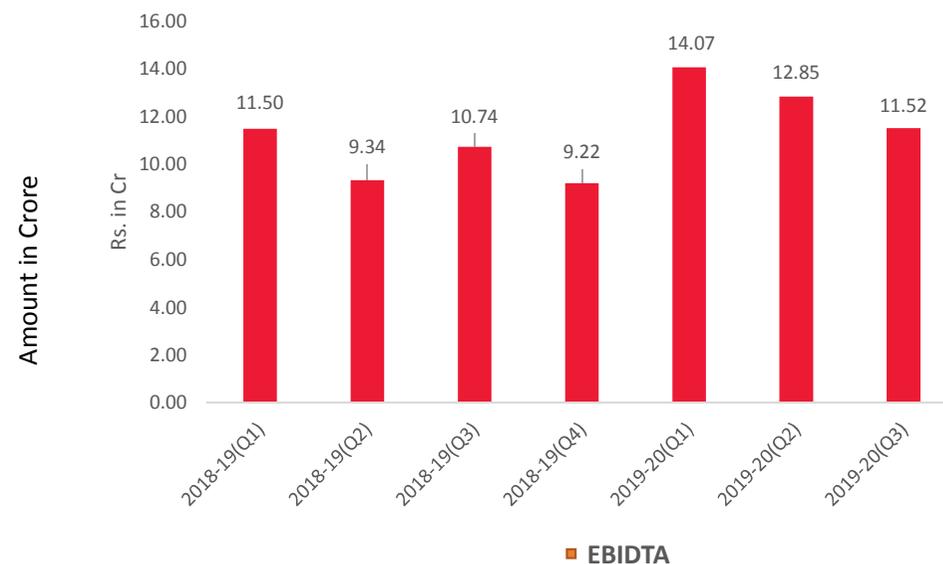
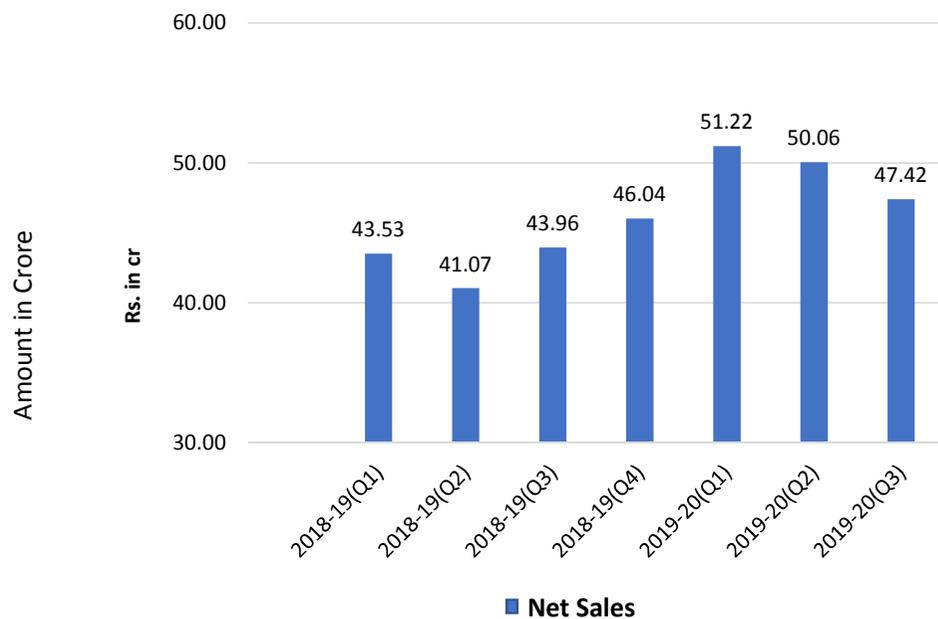
CONTROL PRINT ENTERS THE LIST OF TOP 1000 COMPANIES ON THE STOCK EXCHANGES (BY MARKET CAP)



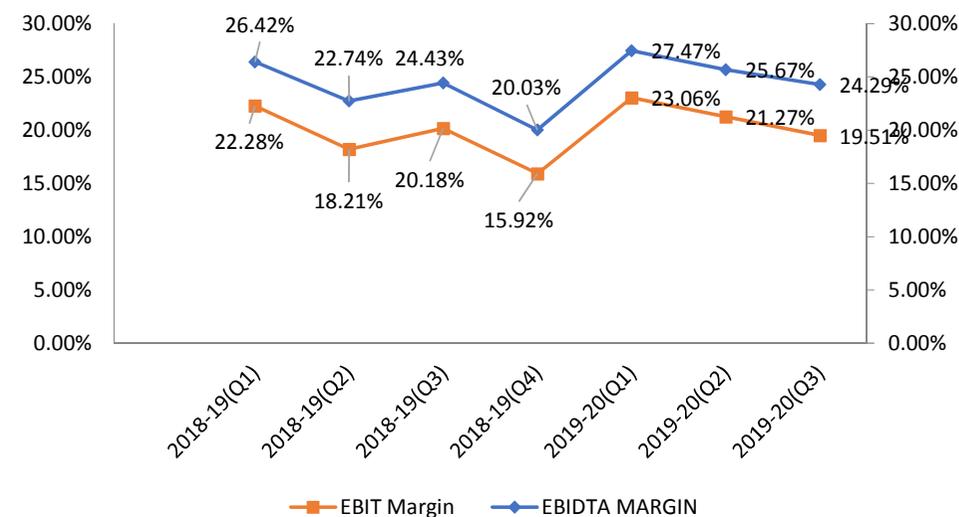
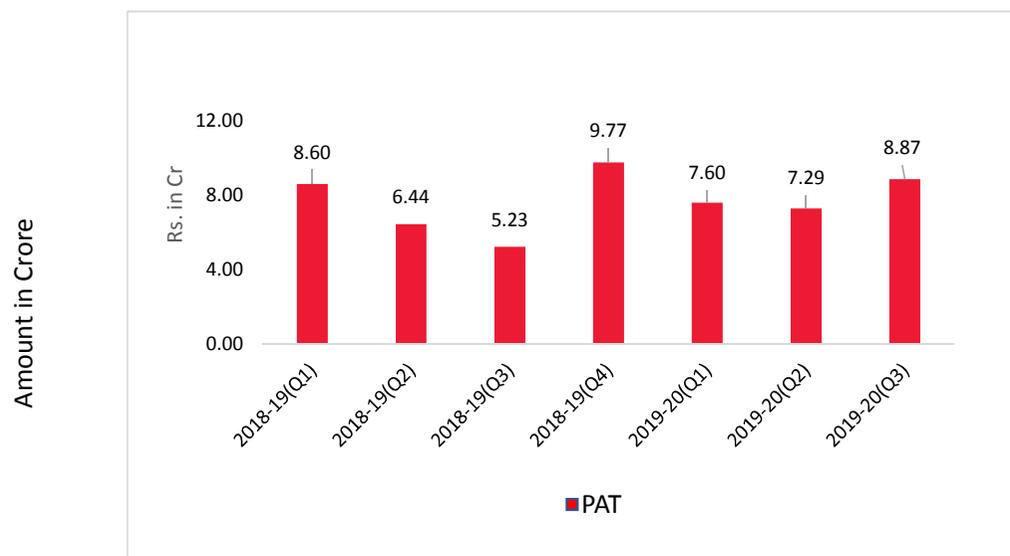
BRIEF FINANCIALS

				(Rs. in Cr.)
Particulars	Quarter ended Dec 19	Quarter ended Sept 19	Quarter ended Dec 18	Year ended March 2019
Net Sales	47.42	50.06	43.96	174.6
Gross Profit	28.24	29.77	26.91	106.27
Gross Margin (%)	59.56	59.47	61.21	60.86
EBITDA	11.52	12.85	10.74	40.82
EBITDA Margin (%)	24.29	25.67	24.43	23.38
EBIT	9.25	10.65	8.87	33.39
PBT	10.85	8.93	6.81	37.62
PAT	8.87	7.29	5.23	30.05
Earning Per Share (Rs.)	5.43	4.47	3.20	18.40
Dividend Per Share (Rs.)				6.50
Share Capital	16.33	16.33	16.33	16.33

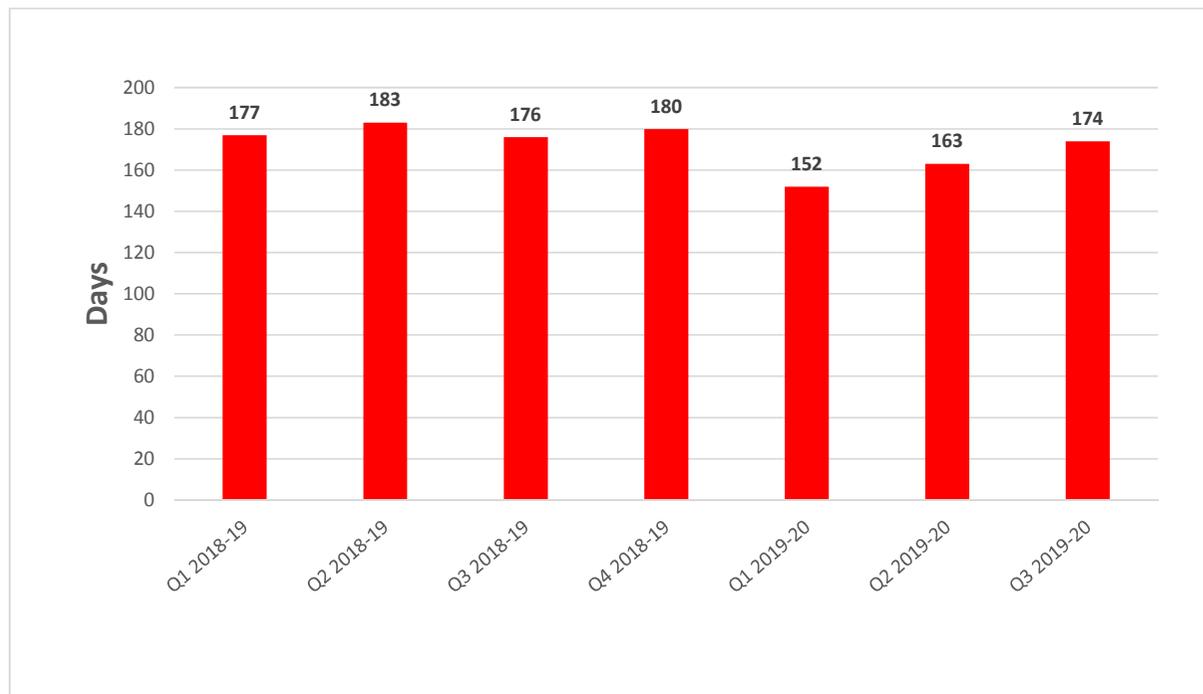
SYNOPSIS OF FINANCIAL PERFORMANCE



SYNOPSIS OF FINANCIAL PERFORMANCE



SYNOPSIS OF FINANCIAL PERFORMANCE



■ Net Working Capital
Days

HIGHLIGHTS

IMPROVEMENTS IN MULTIPLE DIMENSIONS



➤ Revenue Growth

- Revenue Growth of 15.6% in 9 months
- Good Industrial Production in most of the industries
- Flagship division (CIJ) continues to grow
- Volume growth in printers as well as consumables
- Newly launched products contributing to growth



➤ Profitability Upside

- Healthy margins with Operational Profits @ 21% and EDITDA @ 25.67% in 9 months
- Higher sale of consumables
- Higher Service Revenue
- Stringent cost control

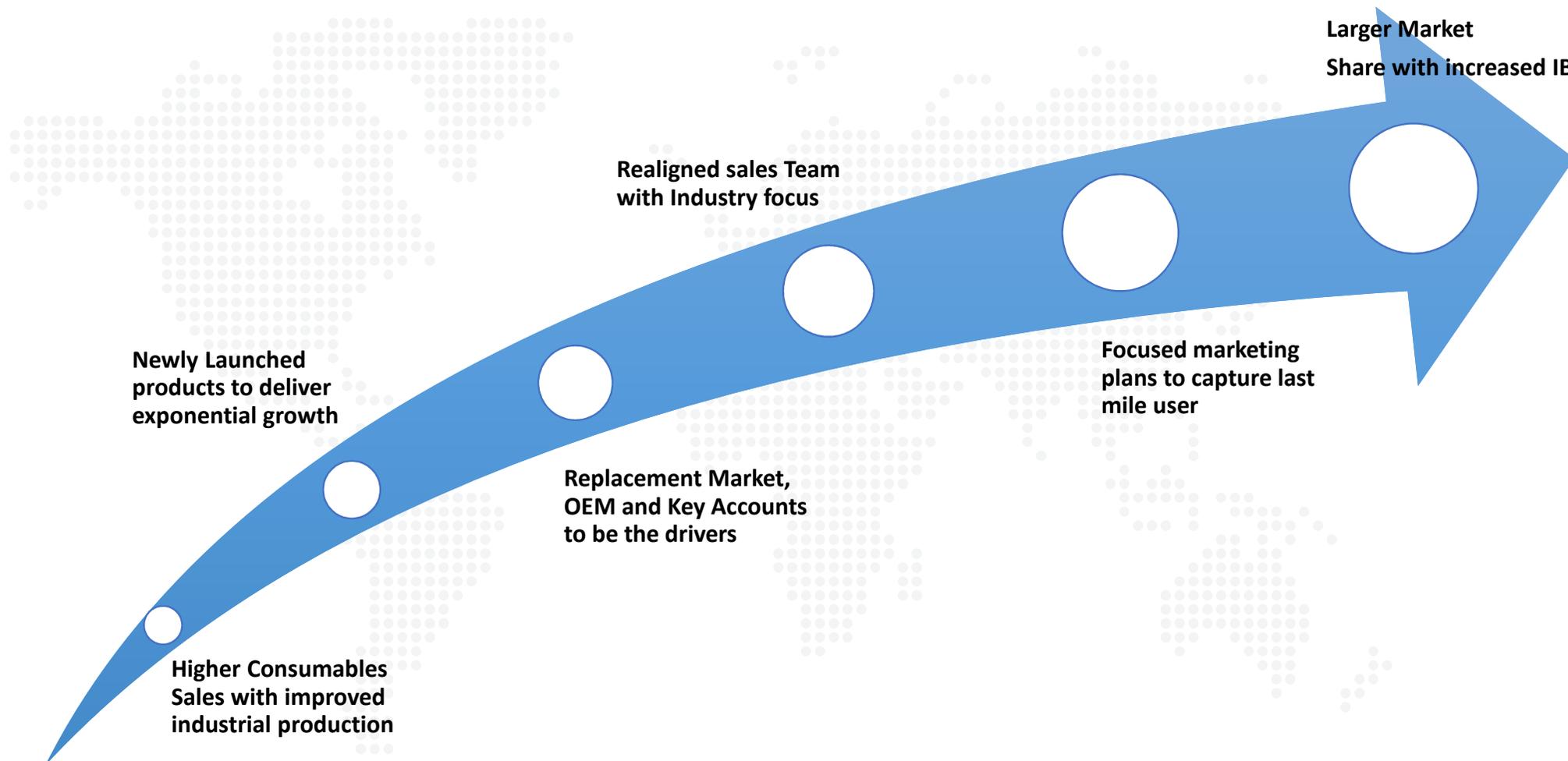


➤ Positives

- Strong 9 months carrying the momentum to the fourth quarter
- New product launches well accepted by the market
- Multiple verticals delivering results
- Strong free cash flow
- Man, Machine, Material, Finances, Technology are in place to deliver as per business plan



WAY FORWARD



Спасибо 多謝 Gracias
Russian Traditional Chinese Spanish

Thank You

Obrigado
Brazilian Portuguese

Grazie
Italian

Danke
German

Merci
French

شكراً
Arabic

多谢
Simplified Chinese

감사합니다
Korean

ありがとうございました
Japanese

CONTROL PRINT LIMITED

C-106, Hind Saurashtra Industrial Estate, Andheri-Kurla Road, Marol Naka, Andheri (East), Mumbai 400059, India.

Phone : +91 22 28599065 / 66938900 | Fax : +91 22 28528272