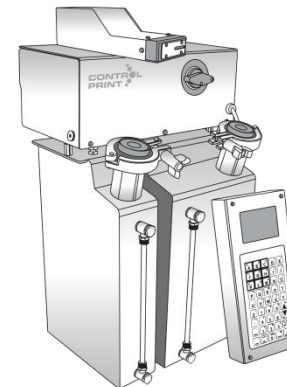
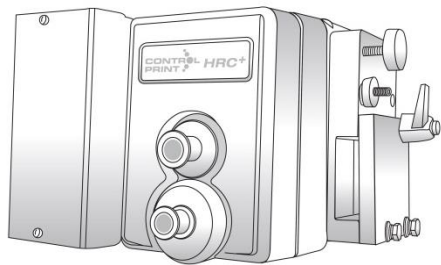
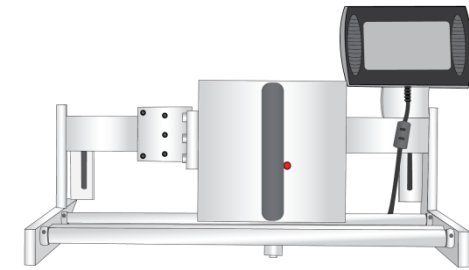
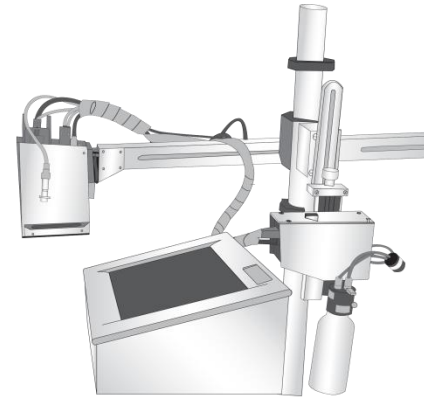


Investor Presentation



May 20, 2019



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CONTENT



Company Overview:

<https://www.controlprint.com/wp-content/uploads/Investor-Presentation.pdf>

New Product Launches

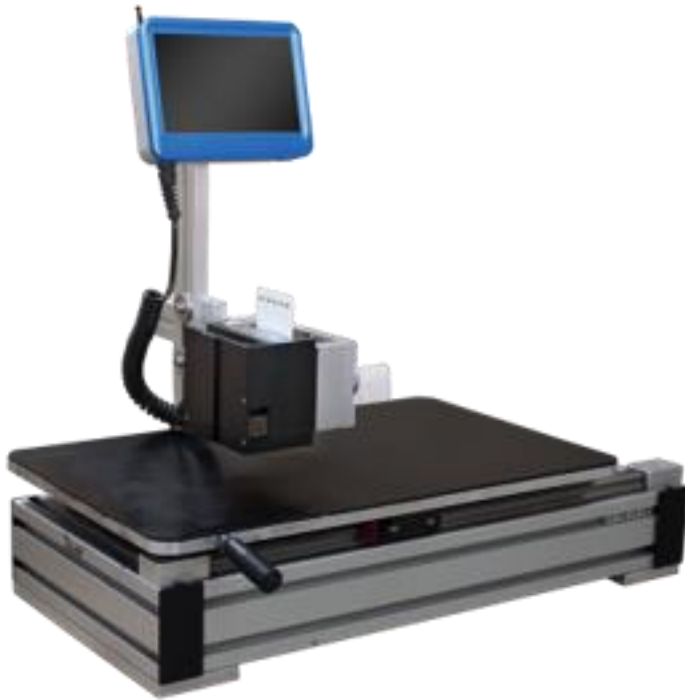
Brief Annual Financials

Synopsis of Financial Performance

Highlights

Way forward

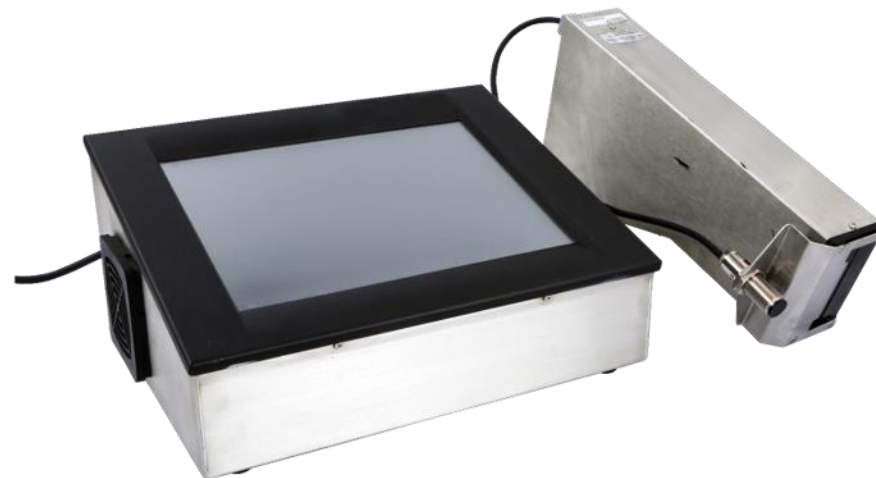
NEW PRODUCT LAUNCHES



Thermal Inkjet Printer



Thermal Transfer Overprinter



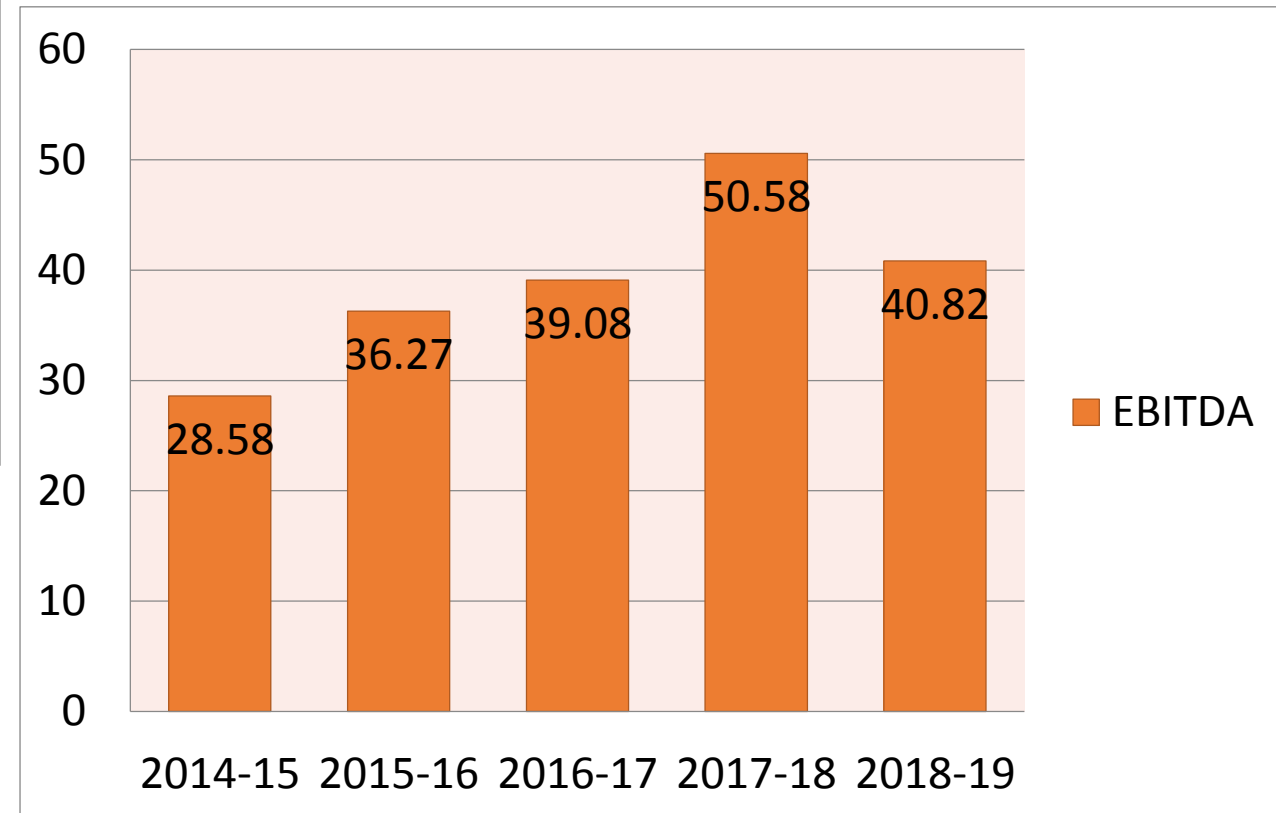
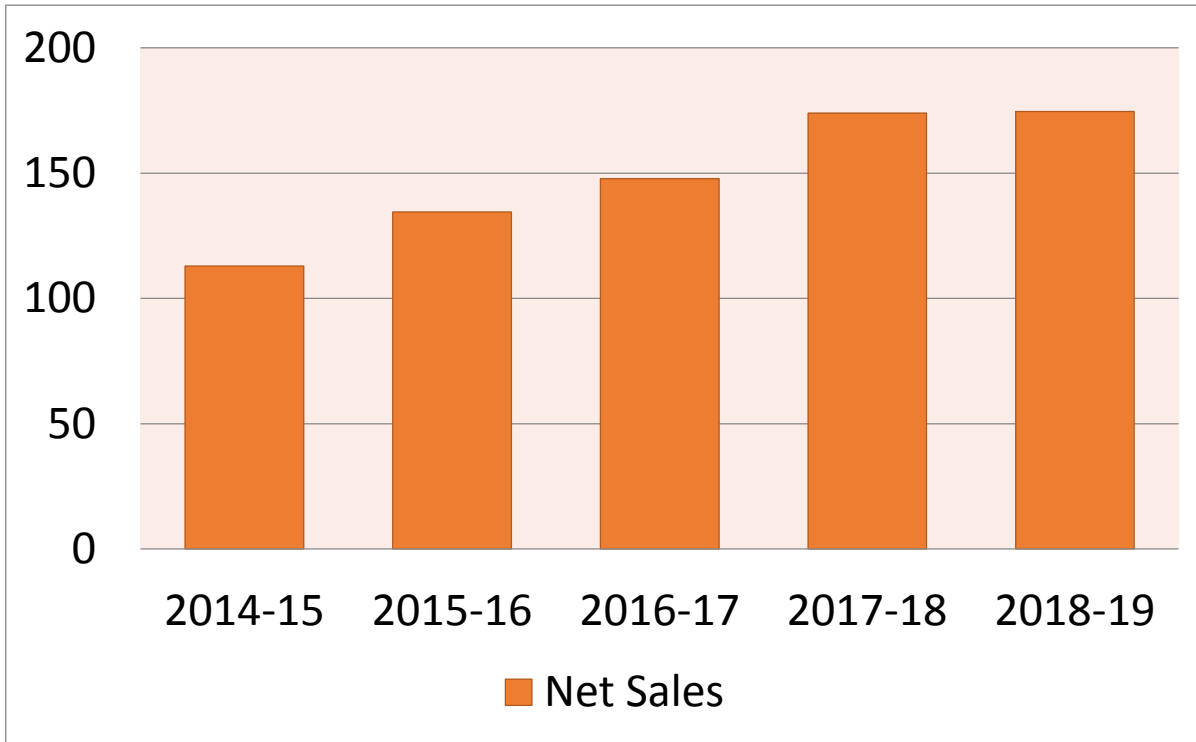
High Resolution Printer

BRIEF ANNUAL FINANCIALS

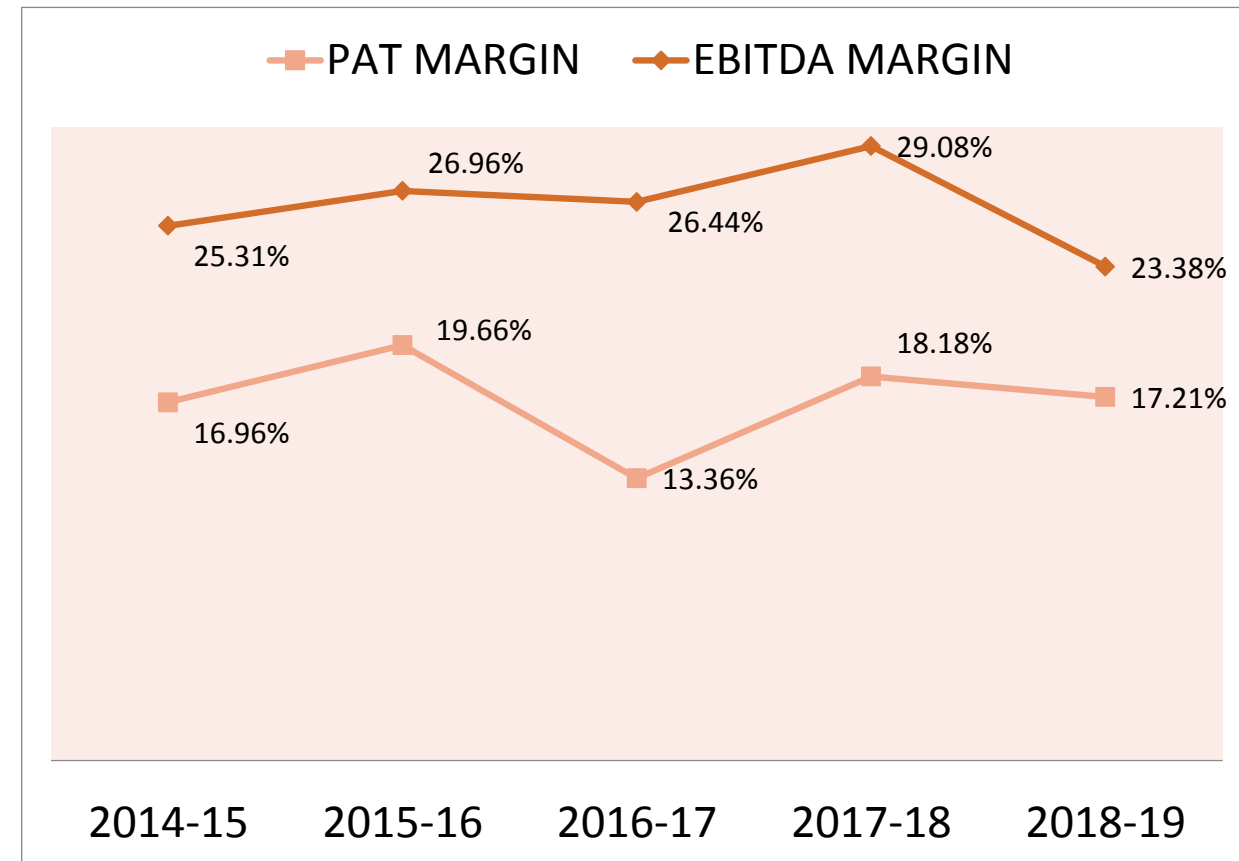
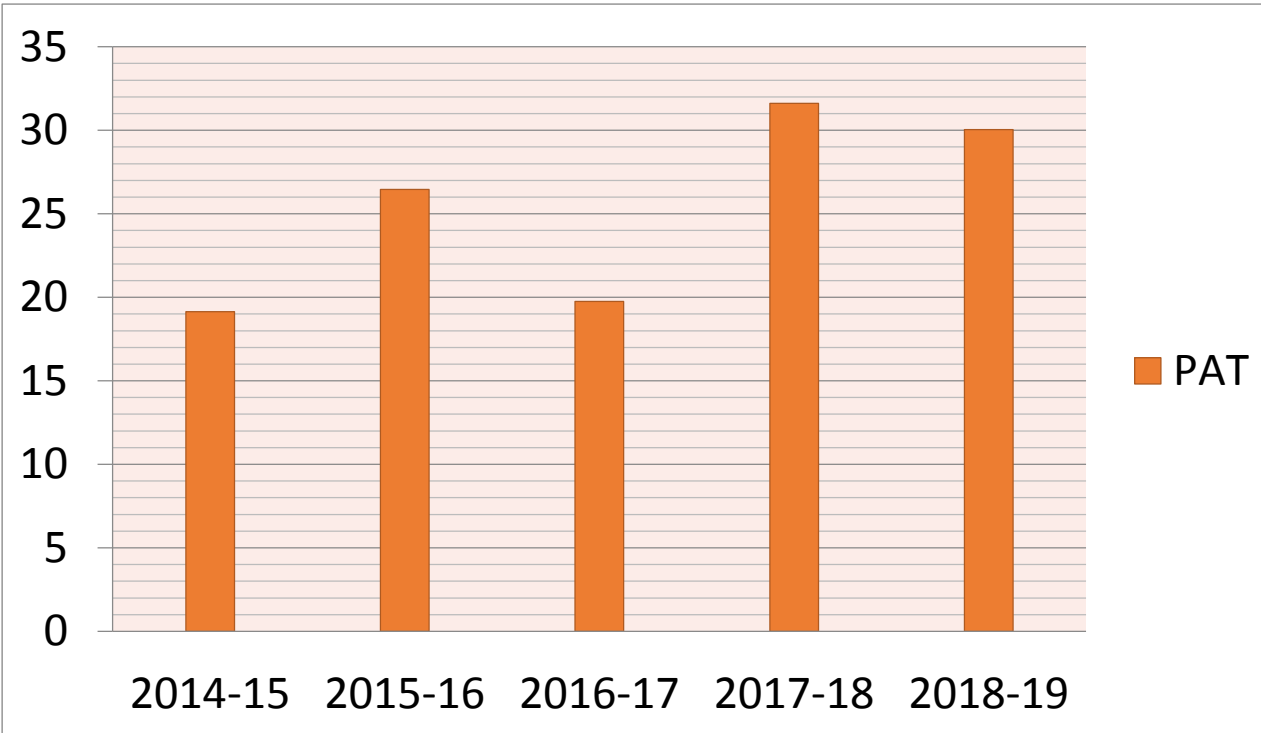


					(Rs. in Cr.)
Particulars	FY15	FY16	FY17	FY18	FY19
Net Sales	112.93	134.52	147.82	173.93	174.60
Gross Profit	65.63	80.56	89.23	111.31	106.27
Gross Margin (%)	58.12	59.89	60.36	64.00	60.86
EBITDA	28.58	36.27	39.08	50.58	40.82
EBITDA Margin (%)	25.31	26.96	26.44	29.08	23.38
EBIT	26.66	33.61	24.40	43.74	33.39
PBT	26.94	34.27	26.04	38.51	37.62
PAT	19.15	26.45	19.75	31.62	30.05
PAT Margin (%)	16.96	19.66	13.36	18.18	17.21
Earning Per Share (Rs.)	13.38*	17.12	12.60	19.99	18.40
Dividend Per Share (Rs.)	4.00	6.00	6.00	6.50	6.50
Share Capital	9.85	15.67	15.67	16.33	16.33
Net Worth	101.85	122.01	137.11	183.82	203.26
Total Debt	8.16	13.12	14.73	0	0
Net Fixed Assets	33.93	43.14	80.15	83.29	84.33
Net Current Assets	62.00	80.91	86.14	113.06	129.46
Note: FY17, FY18 & FY19 figures are as per IndAS while the other year figures are as per Ind GAAP *Adjusted for issuance of Bonus Shares					

SYNOPSIS OF FINANCIAL PERFORMANCE



SYNOPSIS OF FINANCIAL PERFORMANCE



HIGHLIGHTS

Flat Revenue

- Weak Industrial production in certain industries
- Decline in revenue of Cement division

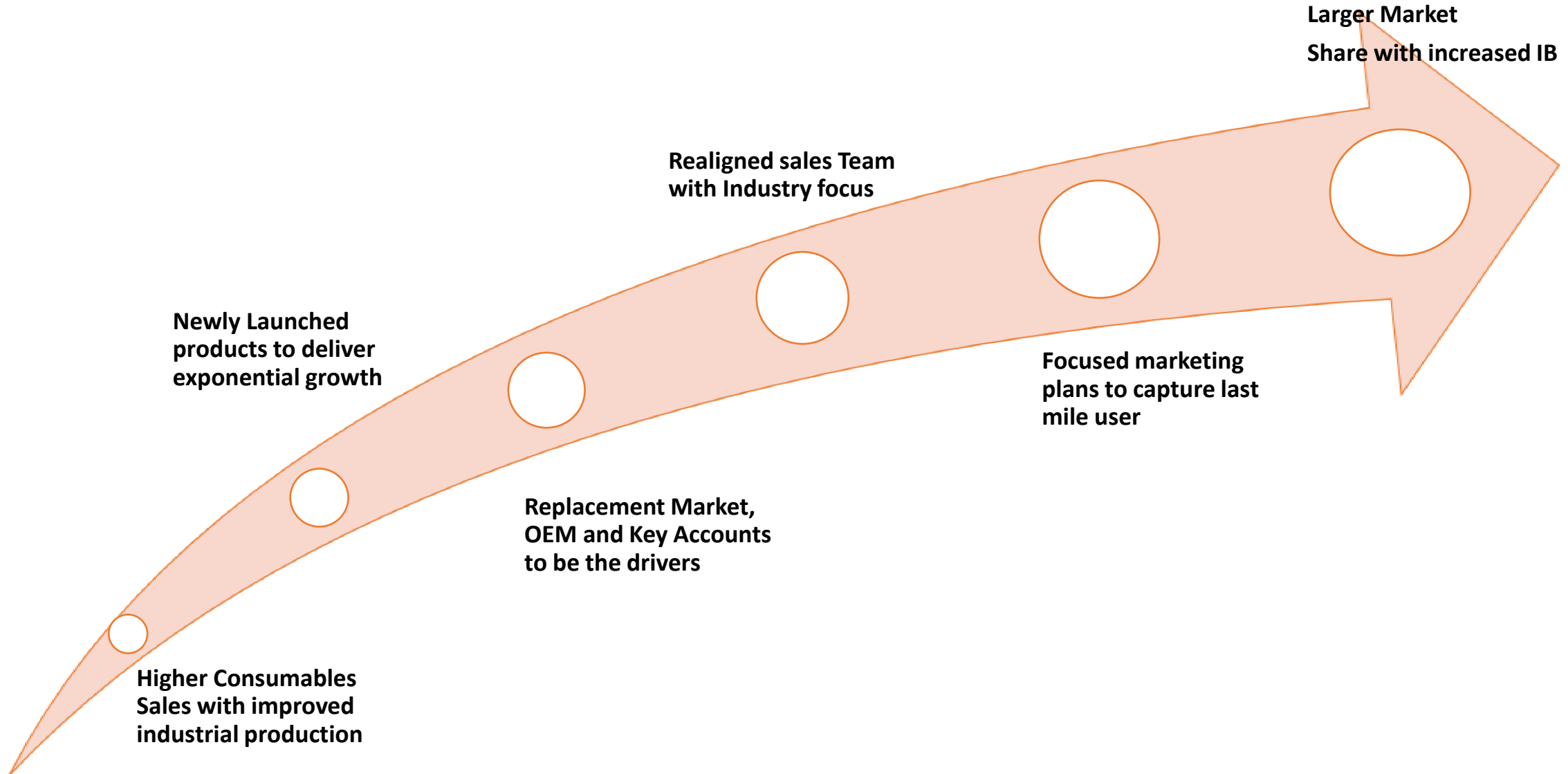
Profitability Impact

- Increased employee cost
- Lower incentive due to indirect tax reforms
- Change in product mix

Positives

- All product divisions are in growth trajectory apart from LCP division
- New product launches well accepted by the market
- Strong free cashflow with increasing trend

WAY FORWARD



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Portuguese

Grazie

Italian

Danke

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Arabic

多謝

Simplified Chinese

감사합니다

Korean

ありがとうございました

Japanese

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